

Building Capabilities to Drive Continuous Improvement

Beverage Manufacturer Scale: \$154M Annual Revenue

Adonis Partners helped a leading beverage manufacturer implement Lean Six Sigma methodologies, resulting in a culture of continuous improvement to drive value.

- ✓ Equipped over 300 employees with Lean Six Sigma expertise
- ✓ Achieved breakthrough gains in quality, efficiency, and productivity
- ✓ Generated \$6M in EBITDA impact through sustained initiatives



6M

EBITDA Impact
Over 3 Years

6.9M

In New Savings Opportunities
Identified in One Year

300+

Staff Trained in
Lean Six Sigma

A leading beverage manufacturer with over a century of expertise wanted to enhance operational excellence. In 2018 they began their Continuous Improvement (CI) journey with Adonis Partners, initially focusing on one plant and later expanding company-wide.

Adonis began by identifying four areas of opportunity: quality improvement, scrap reduction, machine efficiency (OEE), and labor productivity. To tackle these areas, project leaders and key team members were trained in Lean Six Sigma methodologies at the Yellow and Green belt levels. Adonis' lead consultant guided project leaders through structured problem-solving techniques for high-impact projects. As a result, employees received an industry-recognized certification (WIFM). Success in one plant led to a rollout of corporate-wide initiatives across all sites.

This transformation delivered impressive outcomes including \$6 million in EBITDA improvement, \$6.9 million in newly identified savings opportunities, and more than 300 employees trained in Lean Six Sigma. The company now operates with dedicated CI leaders at each plant, fostering a culture where employees are engaged and excited to solve problems and drive additional value for the company.